No. 40/7/2016/Asstt./HBPE (FD)

From

The Addl. Chief Secretary to Govt. Haryana, Finance Department.

То

- 1. All Heads of Departments in Haryana.
- 2. The Managing Directors/ Chief Administrators/ Chief Executive Officers of all State Public Enterprises i.e. Boards, Corporations, Companies, Cooperative Institutions and Urban Local Bodies in Haryana.

Dated, Chandigarh, the 19th January, 2017.

Subject: Panel of Transaction Advisers for PPP Projects.

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Sir,

I am directed to invite your attention to the subject noted above and to say that the Government of Haryana has adopted a policy to facilitate private investment in infrastructure. Implementation of this policy requires capacity building as well as providing transaction advisory services to the line departments/organizations for identifying and developing Public Private Partnership (PPP) Projects.

- 2. The Government of Haryana has, therefore, finalised a panel of prequalified Transaction Advisers to assist the concerned line departments/organizations. The list of panel of Transaction Advisers (in alphabetical order) and their contact details is at Annexure I.
- 3. The empanelment of Transaction Advisers has been undertaken through a competitive bidding process. The evaluation for their empanelment has been undertaken on the basis of evaluation criteria laid down in the Request for Proposal, which required each agency to satisfy minimum threshold requirements of annual turnover, experience in transaction advisory services and human resource capability for PPP projects in core infrastructure/social infrastructure sectors.
- 4. This panel is available to all State Government Departments/Public Enterprises/Urban Local Bodies and other State agencies which are undertaking PPP projects.
- The firms on the Panel have already been assessed as capable of providing transaction advisory/management services. For appointment, project specific Terms of Reference (ToR) shall be prepared by respective mandating authority which will invite financial bids from atleast three Transaction Advisers from the empanelled list keeping in view their suitability for executing the projects. Mandating Authority shall carry out Cost Based Selection (CBS) i.e. on the basis of the laid down terms and conditions, the Transaction Advisers shall submit financial proposals and the

Transaction Adviser quoting the lowest financial quote i.e. L1 will be selected for the project. Fees will be released as per the payment schedule defined in the ToR. Mandating Authority shall have the right to ask for Project Specific Sectoral Expert (s) and additional manpower/professionals.

- The concerned line departments/organizations are free to select a 6. Transaction Adviser from the empanelled list following the procedure as specified in Para 5 above or to engage a Transaction Adviser through fresh open competitive bidding keeping in view their unique requirement after taking necessary approval from the competent authority by adopting standard RFP/RFQ documents and if necessary with some changes.
- Firms on the panel will contract directly with the concerned departments/ 7. organizations for provision of transaction advisory/management services. Finance Department should, however, be kept informed on the use being made of the panel and the performance of panel members. A final report after completion of the Transaction Adviser's assignment may be provided to this Department.
- The panel is valid for a period of 3 (three) years from the date of issue of 8. this communication which may be extended for further 2 (two) years on a year to year basis by the Finance Department. During this period, Finance Department may remove firms from the panel if it concludes that they are not capable of providing the required services in a professional manner or add new firms, after due diligence. Any information on change in panel membership will be duly communicated.
- These instructions are also available on the website of Finance 9. Department i.e. www.finhry.gov.in.

Yours faithfully,

Management Consultant, HBPE for Addl. Chief Secretary to Govt. Haryana

Dated: 19.1.2017

Finance Department.

Endst. No. 40/7/2016/Asstt./HBPE (FD)

A copy is forwarded to the P. S. to Chief Secretary, Haryana, for information of the Chief Secretary, Haryana.

> Management Consultant, HBPE for Addl. Chief Secretary to Govt. Haryana Finance Department.

Endst. No.40/7/2016/Asstt./HBPE (FD)

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Dated: 19.1.2017

A copy is forwarded to the P.S. to Additional Chief Secretary to Government Haryana, Finance Department for information of the ACSF.

Management Consultant, HBPE for Addl. Chief Secretary to Govt. Haryana Finance Department.

Endst. No.40/7/2016/Asstt./HBPE (FD)

Dated: 19.1.2017

A copy is forwarded to all the Additional Chief Secretaries/Principal Secretaries to Government Haryana, for information and necessary action.

Management Consultant, HBPE for Addl. Chief Secretary to Govt. Haryana Finance Department.

Endst. No.40/7/2016/Asstt./HBPE (FD)

Dated: 19.1.2017

A copy is forwarded to the Principal Secretary to CM, Haryana for information.

Management Consultant, HBPE for Addl. Chief Secretary to Govt. Haryana Finance Department.

Endst. No.40/7/2016/Asstt./HBPE (FD)

Dated: 19.1.2017

A copy is forwarded to the Spl. Sr. Secy. to the Finance Minister, Haryana for information of the FM, Haryana.

Management Consultant, HBPE for Addl. Chief Secretary to Govt. Haryana Finance Department.

Endst. No.40/7/2016/Asstt./HBPE (FD)

Dated: 19.1.2017

A copy is forwarded to the firms empanelled as Transaction Advisers. They are requested to send a copy of this letter duly signed by the authorized signatory in acknowledgement thereof.

Management Consultant, HBPE for Addl. Chief Secretary to Govt. Haryana Finance Department.

CC: The Member Secretary, HBPE.

List of Panel of Transaction Advisers (In Alphabetical Order)		
Sr. No	Name of Transaction Adviser	Contact Person/Details
1	Almondz Global Securities Limited (Division - Almondz Infrastructure Consultants) F-33/3, Okhla Industrial Area, Phase –II, New Delhi-110020	Sh. Ashwini Ghai, Vice President F-33/3, Okhla Industrial Area, Phase –II, New Delhi-110020 Tel. No. 011-43500700-800 Fax No. 011-43500734-35 Mobile No. 09810837950
. 2	CRISIL Risk and Infrastructure Solutions Ltd. CRISIL House, Central Avenue, Hiranandani Business Park, Powai, Mumbai-400067	Sh. Jagannarayan Padmanabhan, Director-Transport & Logistics, CRISIL House, Central Avenue, Hiranandani Business Park, Powai, Mumbai-400067 Tel. No. 022-33421874 Mobile No. 09930335832 Fax No. 022-33421830
3	Darashaw & Co. Pvt. Ltd. 6th Floor, Express Building, 14th 'E' Road, Near Govt. Law College, Churchgate (West), Mumbai- 400020	Sh. Kuldeep Singh, Assistant Vice President, C/o Fateh Singh Chugh, 1st Floor, H No. 568, Sector 8 B, Chandigarh-160008 Tel. No. 0172-4627568 Fax No. 0172-4640954 Mobile No. 97111-98040
4	Delhi Integrated Multi-Modal Transit System Ltd. Regd. Off: 1st Floor, Maharana Pratap ISBT Building, Kashmere Gate, Delhi- 110006	Sh. Ashvini Parashar, Executive Vice President-Business Partnerships 1st Floor, Maharana Pratap ISBT Building, Kashmere Gate, Delhi- 110006 Tel. No. 011-43090111 Mobile No. 09873693024 Fax No. 011-23860966
5	Deloitte Touche Tohmatsu India LLP 12, Dr. Annie Besant Road, Opp. Shivsagar Estate, Worli Mumbai-400018	Sh. Kushal Kumar Singh, Partner, 7th Floor, Building 10, Tower B, DLF Cyber City Complex, DLF City Phase-II, Gurgaon-122002 Tel No. 0124-6792893 Fax No. 0124-6792012
6	Ernst & Young LLP 22, Camac Street, Block 'C', 3rd Floor, Kolkata 700016	Sh.Abhaya Krishna Agarwal, Partner, 3rd & 6th Floor, World Mark 1, IGI Airport Hospitality District Aerocity, New Delhi-110037 Tel. No. 011-66718000 Fax No. 011-66719999
7	Feedback Infra Pvt. Ltd. 15th Floor, Tower 9 B, DLF Cyber City, Phase 3, Gurgaon- 122002	Ms. Aditi Vyas, Senior Consultant, 15th Floor, Tower 9 B, DLF Cyber City, Phase 3, Gurgaon- 122002 Mobile No. 9810789181 Tel No. 0124-46474421 Fax No. 0124-4647450

8	KPMG Advisory Services Pvt.Ltd. Lodha Excelus Apollo Mills Compound, N M Joshi Marg, Mahalakhsmi, Mumbai- 400011	Sh. Biswanath Bhattacharya, Partner, Lodha Excelus Apollo Mills Compound, N M Joshi Marg, Mahalakhsmi, Mumbai- 400011 Tel No. 022-61349530 Fax No. 022-30902164 Mobile No. 9987501114
9	Knight Frank (India) Pvt. Ltd. Paville House, Off Veer Savarkar Marg, Near Twin Towers, Prabhadevi, Mumbai- 400025	Sh. Ajay Aggarwal, Director-Planning & Infrastructure Advisory, 1505-1508, 15th Floor, Tower B, Signature Tower, South City-1, Gurgaon-122001. Tel. No. 0124-4782700 Fax No. 0124-4075034 Mobile No. 95996-20019
10	PricewaterhouseCoopers Pvt. Ltd. Plot No. Y-14, Block EP, Sector V, Salt Lake, Kolkata-700091	Sh. Ranen Banerjee, Partner, Floor-17, Building-10 C, DLF Cyber City, Gurgaon- 122002 Tel No. 0124-3306204 Fax No. 0124-3306999 Mobile No. 9818886207